

CLAIM NEGOTIATION

Save With Us...

Offer flexible service options driven by client needs, innovative methods to identify more opportunities and master applicable laws, yielding results unmatched by anyone else.

- Industry Tested Plan Language and Contract Expertise
- Accurate Claim Cost Assessments and Pricing
- Signed Provider Agreements to Prevent Balance Billing
- Fees Apply Only to True Savings

Phia Unwrapped

Most benefit plans will pay excessive amounts to providers that are out of network or in a wrap network. With The Phia Group, payers can make reasonable payments, enjoying incredible savings and still protecting their participants from balance billing. Replace costly out-of-network and wrap network claims, through the use of innovative language, legal resources and best-in-class pricing options.

Claim Negotiation & Signoff (CNS)

When paying for healthcare, consumers should have the right to secure fair rates without the threat of balance-billing. Utilizing a comprehensive program that combines targeted data, industry expertise, and negotiation by attorneys, our clients enjoy true savings and protection through provider signed agreements.

➤ **The Data:**

The Phia Group taps into our comprehensive data to define equitable, market-based prices for medical care. The Phia Group places payers on a level playing field with the providers – maximizing savings. Many providers use comparative data when, for instance, making their implant purchases. We leverage this data to provide a foundation for effective negotiation.

➤ **The Negotiators:**

A cost containment program is only as good as the people executing it. The Phia Group's legal expertise combined with objective cost data yields enforceable savings.

➤ **True Savings:**

The Phia Group's fee is based upon actual savings achieved compared to fictional savings derived by applying a percentage to egregious and arbitrary charges. At last, the industry can rely upon reasonable fees applied to only true savings, thereby achieving actual cost-containment.



EMPOWERING PLANS

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