

Inc. Magazine Unveils Its Annual Exclusive List of America's Fastest-Growing Private Companies—the Inc.500|5000

The Phia Group Ranks Amongst the Nation's Fastest Growing Private Companies for the Fifth Year in a Row

NEW YORK, August 22, 2013 -- *Inc.* magazine today ranked The Phia Group on its annual Inc. 500|5000; an exclusive ranking of the nation's fastest-growing private companies. The list represents the most comprehensive look at the most important segment of the economy—America's independent entrepreneurs. The Phia Group joins LivingSocial, Edible Arrangements, CDW and Lifelock, among other prominent brands featured on this year's list.

"It is an honor to be on this prestigious list for the fifth year in a row, and we are looking forward to year six! Our consistent growth and reputation is a testament to our staff's passion for creating savings in the employment-based health benefits industry, and ensuring that employees will be able to access robust yet affordable employer health plans for years to come." said Adam V. Russo, Esq., CEO of The Phia Group, LLC.

In a stagnant economic environment, median growth rate of 2013 Inc. 500|5000 companies is an impressive 142 percent. The companies on this year's list report having created over 520,000 jobs in the past three years, and aggregate revenue among the honorees reached \$241 billion.

Complete results of the Inc. 5000, including company profiles and an interactive database (that can be sorted by industry, region, and other criteria), can be found at www.inc.com/5000.

"Not all the companies in the Inc. 500 | 5000 are in glamorous industries, but in their fields they are as famous as household name companies simply by virtue of being great at what they do. They are the hidden champions of job growth and innovation, the real muscle of the American economy," says *Inc.* Editor Eric Schurenberg.

About Inc.

Founded in 1979 and acquired in 2005 by **Mansueto Ventures**, <u>Inc.</u> is the only major brand dedicated exclusively to owners and managers of growing private companies, with the aim to deliver real solutions for today's innovative company builders. Total monthly audience reach for the brand has grown significantly from 2,000,000 in 2010 to over 6,000,000 today. For more information, visit www.inc.com.

About the Inc. 500|5000 Conference

Each year, *Inc.* and Inc.com celebrate the remarkable achievements of today's entrepreneurial superstars—the privately held small businesses that drive our economy. The Inc. 500|5000 Conference & Awards Ceremony brings together members of the *Inc.* community, both a new class of Inc. 500|5000 honorees and the list's alumni, for three days of powerful networking, inspired learning, and momentous celebration. Please join us October 10–12, 2013, at the Gaylord National Resort & Convention Center in Washington, DC. For more information about the 2013 Inc. 500|5000 Conference & Awards Ceremony and to register, visit www.inc500conference.com or call 866-901-3205.

More about The Phia Group, LLC

The Phia Group, LLC, headquartered in Braintree, Massachusetts, is an experienced provider of health care cost containment techniques offering comprehensive claims recovery, plan document and consulting services designed to control health care costs and protect plan assets. The Phia Group's overall mission is to reduce the cost of plans through its recovery strategies, innovative technologies, legal expertise, and focused, flexible customer service.

True to its motto "A Revolutionary Passion for Savings," The Phia Group has become one of the most innovative and fastest growing cost containment firms in the nation, and is a pioneer setting the highest standards in the health care marketplace.